

NEWSLETTER

Vol. 16, No. 6 - January 2016

AGM Round Up

DFNS celebrated its 15th Annual General Meeting with informative speakers, good food, and ample opportunities for producers to network with other producers and industry stakeholders. Highlights included:

- National overview of milk markets, production, pressures, and opportunities for the industry.
- CQM/Food Safety changes for April 1, 2016, delivered by Gloria Beyeler; Gloria also announced she is not renewing her contract as CQM Coordinator after February 2016.
- List of proAction producer requirements from Atlantic Coordinators Nancy Douglas and Ashley Baskin; Ashley and Nancy will take over CQM Coordination in NS.
- Retirement presentation to three-year director Paul Taylor.
- Five-year milestone awards to Bacon Farms Limited and John G. Suidgeest.
- Policy discussions to better understand the milk quality penalty changes coming in August 2017.
- Congratulatory address from Minister of Agriculture for dairy's role in jobs and economic activity.
- Approval of the 2015/16 general budget.
- Reappointment of Andrew McCurdy (chair), Gerrit Damsteegt (vice chair) and John Vissers (executive member).
- 30 MT of ground corn auctioned for the Canadian Foodgrains Bank "Harvest 4 Hunger," amounting to \$72,800 (\$18,200 plus matching federal government funds).

There is full and comprehensive coverage of the entire AGM in a four-page centrefold insert of this month's issue of *The Shoreline Journal*, which is included as an insert with this newsletter.

Upcoming Quota Policy Reminders

Beginning February 2016, all non-sealable quota will be converted to saleable quota.

Also beginning with the February 2016 quota exchange, the cap price is reduced to \$24,000/kg. Offers to buy or sell above the revised cap will not be accepted.

Chair's Message

I am looking forward to another busy year as DFNS Chairman. We just completed a successful AGM in Truro with 82 members attending and 165 total attendance. Board committee responsibilities have stayed very similar to last year. I expect that board members will be very comfortable in their roles. This dynamic within the boardroom will provide good guidance for the organization and our industry. We have a tremendous staff to work together with the board on issues to make the right decisions.

The Dairy Farmers of Ontario AGM had a large attendance with at least 750 people. It also had a large number of out-of-province guests, and industry stakeholders, which allows for good networking opportunities. The presentations were very good. There were similar topics as at our AGM regarding the business of marketing boards. Gay Lea Foods representatives spoke as a processor and their challenges and opportunities. Questions during the meeting were primarily from the question box, which were written submissions by attendees. Modernization of supply management, also known as the ingredient strategy, was discussed at our AGM. It was the focus in Ontario. There will be a decision on this policy direction very soon. There are many factors making it the right time to finish negotiations on this policy and start implementation. In the background is the exchange rate between Canadian and US dollars, impacting the cost of legally imported MPCs.

The recent WTO decision ending export subsidies will affect dairy. The mountain of skim milk powder in the CDC surplus removal program continues to put pressure on the system. The CDC choice to put a soft cap for SMP in place if no decision on the modernization of SM is reached between processors and producers by the January CMSMC meeting. And dairy processing, especially skim drying capacity, being maxed out or exceeded is another major factor. The time is right for a conclusion on this issue. Stay tuned!

Andrew McCurdy, DFNS Chair

UPCOMING EVENTS & DEADLINES:

February 12, 2016.....Quota Exchange Deadline
February 15, 2016.....Heritage Day—Office Closed
February 23, 2016.....Quota Lease Deadline
March 8-11, 2016.....Western Canadian Dairy Seminar
March 30-31, 2016.....Dairy Focus—Halifax

Results of the January 2016 Quota Exchange

Iteration (all buyers): 0.18 kgs
Prorated for buyers: 1.31%

Kilograms		Producers	
		Buying Quota	63
Purchased (<i>actual</i>)	22.09	Offering to Buy	63
Offered to Purchase	832.58	Selling Quota	5
Offered to Sell	22.09	Offering to Sell	5

Price	Offers to Sell (kgs)	Cumulative Sales	Difference	Cumulative Buys	Offers to Buy (kgs)
\$25,000	22.09	22.09	-810.49	832.58	832.58

Quota Exchange Deadline	Payment Due Date
January 13, 2016	January 27, 2016
February 12, 2016	February 25, 2016
March 11, 2016	March 29, 2016

P5 QUOTA EXCHANGE MCP

PEI	\$22,990
New Brunswick	\$23,500
Ontario	\$24,000
Quebec	\$25,000

Dairy Services Lab Results December 2015

Bactoscan Individual Bacteria Count (IBC)

Count	Samples	Percent
<35,000	179	78.85
35-121,000	39	16.74
>121,000	10	4.41
TOTAL	227	100.00

95.59% meet provincial standard Avg. IBC – 131,502

Somatic Cell Count (SCC)

Average SCC – 191,132

Lab Pasteurized (LP)

Count	Samples	Percent
<750	109	96.46
>750	4	3.54

Adulteration (added water and/or antibiotics)

Water (Farm Tanks)	0
Antibiotics (Tankers)	0

CQM Follow-Up:

Please send your Self Declarations or corrections to Gloria at gbeyeler@dfns.ca, fax to 902-897-9768, or call 902-890-7266.

Canadian Quality Milk ... Transition and Thank you.

by Gloria Beyeler, CQM Coordinator

The transition of the CQM Program to the Food Safety component of proAction is almost complete. The current term of my contract as your CQM Coordinator ends soon, and I have also decided to make a transition. After much thought, I made the decision to not renew my contract, and therefore my work with you will come to a close at the end of February. Going forward, the Food Safety Program will become the responsibility of the Atlantic proAction Coordinators Ashley Baskin and Nancy Douglas.

Being a part of the national and provincial teams that developed, implemented, and administers the CQM Program has been an extremely rewarding undertaking. It has meant a great deal to me both professionally and personally.

I want to thank you, the producers of Nova Scotia, and the various board directors, for your support of the CQM Program over the past 13½ years. I am fully aware that all of you continually perform balancing acts to prioritize all that has to be done. It was no small feat for us to have been the first province in the country to be CQM registered!

Working with you has been educational and inspiring, a pleasure and an honour, and I am fortunate. You are hardworking, respectful, competent, professional men, women, and families. It always amazes me that regardless of the myriad of responsibilities and demands that you juggle, that in the end you still manage to find the resources (time, energy, financial, etc.) required to complete your CQM Programs, and to smile. Okay, most of you will still smile!

Our three validators are among the finest in the country and I have a multitude of gratitude and respect for them. Along with the validators, I would like to thank your farm staff, equipment dealers, plumbers, electricians, veterinarians, and other stakeholders that work with you. They are a conscientious group and often go beyond the normal "call of duty," making all of our lives just that much smoother!

I wish the CQM Program well as it folds into proAction. More importantly, I wish you, your families, and your staff, good health and much happiness.

Please Send Feedback on Rural Roads

Submitted by Wanda Hamilton, NS Federation of Agriculture

In early 2015, the NSFA compiled concerns that you provided on the condition of Nova Scotia's rural road infrastructure.

In a follow-up survey in the fall of 2015, we were able to determine that thirty percent of the farmers we spoke to have some level of their road concerns addressed. We certainly understand that there are still areas that have not been addressed and may now be in worse condition.

We are again looking to provide your concerns to the Department of Transportation and Infrastructure Renewal; it is our understanding that the list we provide is also circulated to the local area managers for consideration in their work planning. If you have a concern that has not been addressed on a rural road, a new concern whether it be a safety concern, an impact on your farm deliveries, or equipment damage, please let us know via the on-line version of the form, <http://goo.gl/forms/rjczrHdNWi>.

Please ensure that you identify the area of concern by providing the following details:

- The road name and section, using highway and civic numbers.
- Community, county, and postal code.
- Your contact information.

The funding in the Rural Impact Mitigation (RIM) program is allocated in February of each year; however, there is still time to make a submission from concerned Nova Scotia farmers for 2016, but we need to hear from you very soon; we suggest you respond by January 31, 2016.

AGM Booklet

Producers wishing to obtain our AGM booklet are welcome to call the office and we will provide a copy.

Plan to Attend Dairy Focus!

DFNS is proud to once again host Dairy Focus, the largest dairy conference in Atlantic Canada, March 29-31, 2016, at the Marriott Harbourfront in Halifax. March 29th will feature Hoof Trimming and Difficult Calving workshops at the Dalhousie Agricultural Campus. Keynote speakers include Joep Drissen from the Netherlands, Ohio State's Gustavo Schuenemann, and David Christensen from England.

A large trade show and networking opportunities will also be part of the conference. A Conference Guide is included with this newsletter, or visit www.dairyfocus.org.

Confined Space Entry Awareness Courses

Farm Safety Nova Scotia is hosting Confined Space Entry Awareness courses in March. Participants will learn about the hazards of working in confined spaces, and the protective measures and equipment that help ensure a safer working environment.

This course will focus on confined spaces on farms. Who should attend? Anyone required to enter confined spaces on the farm. Examples of confined spaces include: upright silos, grain bins, manure tanks.

Cost: \$190 Registered farm cost: \$75 9 am – 4 pm (Lunch provided)		
March 2	Antigonish	Register by February 26
March 8	Truro	Register by March 2
March 10	Berwick	Register by March 4

This course is delivered in partnership with *Safety Services Nova Scotia*. To register, or for more information on training courses offered by Farm Safety Nova Scotia, visit www.farmsafetyns.ca or contact (902)893-2293.

New Atlantic Dairy Calendar

Submitted by Jeff Gunn, VALACTA



VALACTA has just launched the new Atlantic Dairy Calendar, as requested by the Advisory Board, to address the challenges of scheduling events in an industry that has so many! Any groups, businesses or organizations are welcome to contribute their event details to this calendar. Please see the page at www.valacta.com/EN/Atlantic/Pages/Atlantic-infos.aspx.

P5 Decisions

The P5 Boards approved three Additional Production Days for Ontario DHA (Omega 3) milk producers for February, March, and April to encourage specialized production to catch up to market demand. At the same time, the boards accepted a recommendation from the P5 Quota Committee to not adjust the quota or days available to conventional producers.

Record high milk production is gradually catching up with market demand and, in some cases, exceeding skim drying capacity. With the spring and summer "flush" of milk coming, this will happen more frequently. The P5 and NL have agreed to extend sharing the costs of this exceptional activity.



DEADLINE FOR OFFERS IS LAST BUSINESS DAY BEFORE THE 14th OF EACH MONTH.

4060 Highway 236
Lower Truro NS B6L 1J9
Phone: (902) 893-6455
Fax: (902) 897-9768
www.dfns.ca

Quota Exchange Offer to PURCHASE _____ (Exchange Month)

Registered Producer Name: _____

DFNS Registration Number: _____ Phone: _____

PLEASE NOTE: Effective February 1, 2016, the MCP Cap is \$24,000.
Offers above the MCP Cap of \$24,000 will not be accepted. Quantities offered may be in hundredths of a kilogram (two decimal places). Prices must be for a whole kilogram. Offers must not exceed 10% of the producer's total quota (exception for assisted new producers). Offers are limited to one buy or sell per producer per exchange.

Offer to Purchase _____ . _____ kgs of TPQ per day @ \$ _____ per kg.

Email address: _____
(for confirmation of receipt of offer, if requested)

Payment for quota must be made via the selected method below **on or before the third last business day of the month**. Producers choosing option 2 must have completed a PAD agreement (available on the DFNS website or from the office) and a void cheque.

<p>1. Cheque Payment <input type="radio"/></p> <p>Producer will provide a cheque to DFNS by the payment due date. Delivery method may be by mail, XpressPost, courier, or hand delivery. It is the producer's responsibility to ensure payment arrival and accuracy.</p>	<p>2. Pre-Authorized Debit <input type="radio"/></p> <p>DFNS will withdraw required funds for quota from producer's bank account on payment due date; service fees will be processed within five business days of the exchange. Authorization provided by producer will be used.</p>
---	---

\$17.25 Service Fee must accompany offer (\$15 + \$2.25 HST) Reg No. 107788523

In the event of a cancelled exchange, service fees are returned to the producer (or not collected in the case of PAD). Please note that offer forms cannot be held for future exchanges.

All offers must be signed by the registered quota holder. In the case of a partnership or corporate quota holder, the offer must be signed by designated signing officer(s). It is the producer's responsibility to confirm receipt of offers by DFNS. If the buyer does not pay by the payment deadline, or the buyer's payment is dishonoured, the quota purchased by the buyer will return to DFNS, the producer is liable for all costs associated with non-payment, the producer is not eligible to purchase on the exchange for a period of 12 months, and the producer may only purchase TPQ on a future exchange using a bank draft, direct deposit, or wire transfer for a period of five years.

Date Signature(s)

The information on this form is a summary of the applicable rules, which are contained in the TPQ Regulations. The DFNS Producer Manual on our website contains the current policies and procedures, or you may contact office staff for assistance.

FOR DFNS OFFICE USE ONLY

Service Fee: cash cheque PAD Offer Received/Verified By: _____

01/16





TPQ Lease Agreement

100-4060 Highway 236
Lower Truro, NS B6L 1J9
Phone: (902) 893-6455
Fax: (902) 897-9768
www.dfns.ca

THIS LEASE made _____ day of _____, A.D., 20_____

BETWEEN: _____ DFNS Reg. # _____ 2
hereinafter called the "LESSOR" (Lender of the quota)

- and -

_____ DFNS Reg. # _____ 2
hereinafter called the "LESSEE" (Borrower of the quota)

AGREEMENT

The Lessor and the Lessee agree that:

1. The Lessor shall lease to the Lessee _____ kilograms of daily Total Production Quota (TPQ)
2. The lease term shall commence on the first day and terminate on the last day of _____ (month).
3. The Lessee shall pay to the Lessor \$_____ per kilogram per day for milk quota leased, payable as described below:

4. This lease is not assignable.
5. This lease shall bind the heirs, executors, administrators and successors of each of the parties.

Signature of LESSOR

Date

Signature of LESSEE

Date

AUTHORIZED BY _____

on behalf of Dairy Farmers of Nova Scotia this _____ day of _____, 20_____.

IMPORTANT NOTES

Leases will be for a one-month duration and will expire at the end of the month, so any adjustments to provincial TPQ do not apply to leases.

Quota may be leased in denominations of tenths of a kilogram.

A producer can lease in or out up to a maximum of 25% of the sum of current owned and non-saleable TPQ holdings.

A producer cannot be both a lessor and a lessee during the same month.

Only leases applying to the current month will be accepted.

DFNS is not responsible for receipt of lease forms mailed or faxed to our office. **IT IS THE PRODUCER'S RESPONSIBILITY TO CONFIRM RECEIPT.**

DEADLINES

Completed lease forms must be delivered to the DFNS office no later than 4:30 p.m. on the fifth (5th) last business day of the month in which the lease will be effective.

<u>Lease Month</u>	<u>Deadline</u>
January	January 25, 2016
February	February 23, 2016
March	March 25, 2016
April	April 25, 2016



www.pwc.com/ca

Business advisors to the dairy industry

Business advisory services, accounting and auditing, estate and succession planning, personal and corporate income taxes.

Contact our Truro, Nova Scotia location at 902 895 1641.



© 2016 PricewaterhouseCoopers LLP, an Ontario limited liability partnership. All rights reserved. 5066-01-1.14.2016



Bluenose
Financial

Ruth Scothorn - Insurance & Financial Advisor

T: 902-758-1448
C: 902-324-1969
F: 902-236-2444
rscothorn@eastlink.ca

Life, Disability & Critical Illness
Health Plans - Group & Individual
Mortgage Loan Insurance
RRSPs, RESPs, & TSFAs
RRIFs & Annuities



Update from the Nova Scotia Cattle Producers

The first few flurries have been in the air over the past week and it seems as if they have also brought a slight cool-down to cattle prices. Prices at recent feeder sales are lower than earlier this fall but remain at a decent level for cow-calf producers. By now most cattle are off pasture and have made their way to feedlots for finishing. Since our last update we have launched the 2015-16 edition of the Safe Handling of Cattle and Elite Sire Programs. These programs proved to be very popular and are fully subscribed for the current. Please remember to submit claims to the office by February 29, 2016. NSCP is currently accepting nominations for the 2015 Kings Mutual Cattle Producer of the Year, for more information or to nominate a producer, please visit www.nscattle.ca/awards. This award will be presented at our Annual General Meeting on February 20, 2016 at the Best Western Glengarry in Truro. In the near future our industry will be moving towards traceability. Many of us are familiar with the animal identification component of this program, however there are two more components- premises identification (PID) and movement recording. Later on in the newsletter you will find more information on traceability, specifically premises identification. We are currently working with Dawn Miller at the Department of Agriculture to encourage producers to apply for their PID in advance of the mandatory date. The application is on the blue insert with this newsletter, please complete it and mail it back in the stamped envelope. The Nova Scotia Cattle Producers supports the implementation of the National Beef Strategy, we believe strongly in the marketing efforts of Canada Beef, the research work being conducted by the Beef Cattle Research Council and the lobbying efforts of the Canadian Cattlemen's Association.

In order to implement National and Provincial initiatives and programs, we must be willing to support our organizations. As producers, the way for us to support these organizations is through the check-off we pay when we market our cattle. Over the past five years there have been increasing budget pressures on our organizations related to decreased animal marketings, increased costs and the fact that the value of a dollar in 2001 is currently worth \$0.75- this means that for the last number of years we have been forced to do more with fewer resources. As you know, the check-off you pay when marketing animals is actually divided into National and Provincial portions. The National portion goes to towards promotion, marketing and research initiatives. We can see the direct results of some of these programs by the marketing done through Costco, Tim Horton's, Subway and more recently the inclusion of beef on the menu at Swiss Chalet- a chicken restaurant! There are also local researchers like Dr. Yuri Montanholi and Dr. Yousef Papadopoulos who are conducting valuable research into feed efficiency and forage breeding, which will benefit both dairy and beef producers.

The provincial portion of check-off is used for Board administration, program delivery, regulatory compliance as well as supporting the CCA, our national lobby organization. We are pleased to provide programs and services to the producers, dealers and processors in Nova Scotia. In the past two years we have developed and delivered programs to cattle producers to improve on-farm handling equipment, improved sire genetics, marketing and promotional materials as well as the new Nova Scotia Elite Beef Expo. In order to fully implement the National Beef Strategy the National Check-Off Agency (NCOA) looking to increase their portion of the check-off to \$2.50 to ensure that marketing, research, producer programs and market access initiatives can be carried-out. This is the first time there will be an increase in the national check-off since it was implemented since it was established in 2001. For the past number of months we have been working on budgeting forecasts for the next seven years to determine the required resources to carry out our mandate of promotion the production, marketing and sale of beef animals and products as well as traceability and food safety. There are several changes on the horizon for the cattle industry- on farm food safety, traceability just to name two that will require considerable resources to implement. On the Provincial side, the NSCP will be seeking an increase in our check-off to \$3.50. This is an increase that is needed to ensure that we are able to meet our national obligations to NCOA, Canada Beef and the Canadian Cattlemen's Association.

At the NSCP Annual General Meeting in February the following resolution will be presented for approval:

Whereas the Nova Scotia Cattle Producers support the implementation plan of the National Beef Strategy; and
Whereas the full implementation of the Strategy is budgeted to cost \$2.50 per animal marketing; and
Whereas the NSCP must ensure the sustainability of the provincial organization to carry out their mandate under the Nova Scotia Cattle Marketing Plan; and
Whereas there will be increased demand for NSCP to deliver industry programs; and
Whereas the estimated cost to meet the current and future mandate of NSCP is budgeted to cost \$3.50.
Therefore be it resolved that the Nova Scotia levy amount be six dollars plus HST (\$6.00 +HST); and
Be it further resolved that the new levy amount be effective on January 1, 2017.

For more information on check-off, please visit www.nscattle.ca/national-check-off. If you have any questions, comments, or concerns, please feel free to contact me or Brad at 902-893-7455.

Larry Weatherby, Chair of NSCP

Milk Production and Pricing

Esben Arnfast, Finance and Systems Administrator

Daily NS raw milk production in December surpassed 20,000 kgs per day for the first time since last June. Production of 20,595 kgs per day slightly exceeds the daily quota (after December 2% saleable increase) of 20,354 kgs per day. The raw milk butterfat composition remained at 4.11 kgs/hl, which is consistent with last November and December.

The increased production, as anticipated, resulted in an increase in the average producer utilized tolerance from -14 days to -13.6 days. This was the first increase since February 2015. The equalized pool transportation rate increased 3 cents to \$2.56/hl resulting from pooling lower costs paid to NS transporters effective November 1.

December's average in-quota price for raw milk was \$76.28/hl, which was a decline from November's price of \$79.63. The pooling credit (\$751,000) for the November price was much larger than the credit (\$227,000) that was used for December's price, and accounted for much of the difference.

Skimmed protein and other solids from half a million litres of raw milk could not be processed in Nova Scotia during the month of December. An additional volume was skimmed in neighbouring provinces. The associated butterfat was utilized and attracted the normal domestic prices.

The financial impact of dumping of the skimmed components on the price was not drastic since the components would have normally been declared and paid for at the minimal 4(m) animal feed price. This has occurred in recent months in other provinces as well and the associated costs are pooled.

During December, NS was eligible for and received a pooling advance of approximately \$580,000 which compares similarly to November's advance of \$532,000. The pooling adjustment resulting from December's utilization is determined near the end of January. The amount will be influenced heavily by how the skim milk powder declarations and skim dumping by NS during the month compares with the other provinces. The pooling advance received will serve to reduce the pooling adjustment that will be applied to determine January's in-quota price.

Continuous Quota Positions

As of the end of November 2015, figures are expressed as a percent of each province's annual quota. Most provinces saw their positions stay relatively unchanged from October. In the P5, Ontario continued their strong upward trend which, when combined with similar production across the pool, resulted in almost 274,000 kg BF pool over quota. Several national initiatives should impact these calculations with adjustments to the Canadian Requirements based on unrealized demand. The continued strong market for BF and a consumer shift toward higher fat products both complicate the rebuilding of CDC butter stocks. Skim drying capacity is a concern looking beyond the Christmas period.

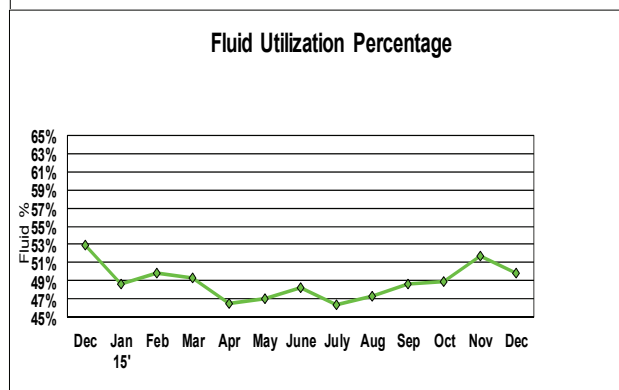
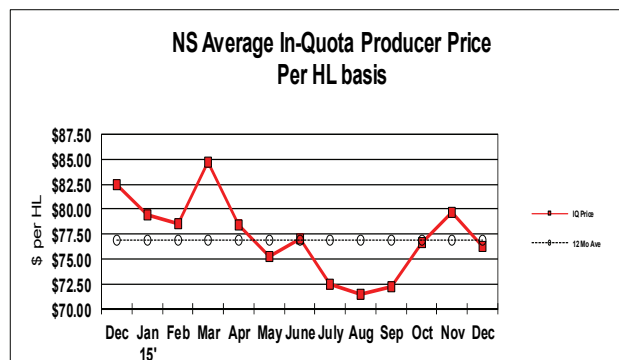
Alta. -0.49%	Sask. -0.45%	Ont. +1.93%	NS -0.61%	PEI -3.18%	P5 +0.61%
BC -0.32%	Man. -1.08%	Que. -0.23%	NB -1.44%	NL -7.76%	WMP -0.32%

Milk Marketing Report December 2015

PRODUCTION	2015	2014
Average Litres/Day	501,363	483,234
Average kg Butterfat/Day	20,595	19,851
Average Composition, kg/hl		
Butterfat	4.1079	4.1080
Protein	3.3555	3.3770
Other Solids	5.7121	5.7281
Bulk Haulage (\$/hl)	2.56	2.67

PRODUCER PRICES	Butter-fat (\$ per kg)	Protein (\$ per kg)	LOS (\$ per kg)	Avg. per HL
December In-Quota	9.6211	8.1634	1.6395	76.28
December Butterfat Premium (\$/kg) SNF/BF<2.35	0.0223			
December Over-Quota	0.0000	0.0000	0.0000	0.00
January Over-Quota Penalty	0.0000	0.0000	0.0000	0.00

Total Active Producers: 221





Lely Days



Wednesday, March 2, 2016
Dalhousie Agricultural Campus, Truro NS

Thursday, March 3, 2016
Royal Oaks Golf Club, Moncton NB

Both meetings will be from 10am until 2pm with lunch provided.

Topics:

How cows benefit from robots
New barn layout and retrofit for robots
Why Junos ROCK!
Producer panel



Guest speakers:

Todd Holm: Todd is from Ontario and farms approximately 1200 acres and milks 150 cows. He currently has a 36L average and has set goals to improve this. In November he moved into a new compost pack barn with three Lely Astronaut A4 robots. Previously he was milking in a free stall with Lely Astronaut A3 robots. He has a Vector and a Discovery on farm and has been using calf feeders for about 8 years. Follow him on Twitter (@Holmdalefarms) or check out his website (<http://www.holmdalefarms.com/>) to learn more about his farm!

Amanda O'Connell: Amanda farms in Ontario (west of Ottawa) on her 3rd generation farm with her husband Jason. They currently milk 105 cows and crop 2000 acres. They crop corn silage, grain corn, soybean, winter wheat and alfalfa, some of which are cash crops. They have two Lely Astronaut A4 robots which have been running now for 6 months in their retrofit barn. In addition to the robots, they also have a Luna, Discovery, Juno and also use Heat Time. Follow her on Twitter (@AmandaOConnell5) to learn more!

Follow us on Facebook (LBJ Farm Equipment) and Twitter (@lbfarm) to get updates on this event and much more!



Please respond by Friday, February 12th, 2016:

Robert Beckwith (PEI) – 902-218-8444

Allan Laity (NB)- 506-866-0919

Mark Franklin (NS) – 902-305-5889



INVITATION TO:

Corn, Forage, Soybean and Winter Wheat Growers for February 23, 24 & 25, 2016 Meetings

Soil and Crop Improvement Association of Nova Scotia (SCIANS) and Perennia
are organizing a series of grower meetings:

February 23rd (1:00-4:00pm) Berwick Lions Hall located at the Kings Mutual Center in Berwick

February 24th (9:45am-3:30pm) St. Bridget's Hall in Shubenacadie

February 25th (9:45am-3:00pm) Antigonish County Fire Hall near Antigonish (exit 33 on Beech Hill Rd)

At the Shubenacadie and Antigonish meetings Cavendish Agri-Services is partnering with SCIANS to look after lunch & bring in Dr. Sikkema to speak in Shubenacadie. Also thanks to Garth Delaney of John Deere and Green Diamond for giving a presentation at all three meetings.

Hope you will attend one of these meetings!

AGENDA

BERWICK - NSE COURSE # T1410 AND 3 POINTS

February 23rd Lions Hall at the Kings Mutual Centre, Berwick (exit 15 for Berwick, continue to 4 way Stop, turn right down Cottage Street to next Stop sign. Then go straight to new rink).

- 1:00pm Dalhousie University/Atlantic Grains Council – Soybeans & Corn Management Trials
Doug MacDonald, DalAc., Truro
- 1:45pm Is There an App for That? Top 10 Smart Phone Apps for NS Farmers
Amy Sangster, Perennia-Soils
- 2:15pm John Deere Precision Ag Technology: Garth Delaney, Green Diamond, Summerside, PEI
- 3:00pm Interesting Results from 2015 AGC Trials: Jack van Roestel, Perennia-Field Crops
- 3:45pm Wrap-up Discussion and Adjournment

SHUBENACADIE - NSE COURSE # T1411 AND 5 POINTS

February 24th St. Bridgets Church Hall in Shubenacadie (112 Mill Village Road just outside Shubie)

- 9:45am John Deere Precision Ag. Technology: Garth Delaney, Green Diamond, Summerside, PEI
- 10:30am Interesting Results from 2015 AGC Trials: Jack van Roestel, Perennia-Fields Crops

- 11:15am Dalhousie University/Atlantic Grains Council – Soybeans & Corn Management Trials
Doug MacDonald, DalAc, Truro
- Noon Lunch Provided by Cavendish Agri Services **(but must let Carol know you'll be there)**
- 12:45pm Weed Management in Corn, Soybeans & Wheat: Dr. Peter Sikkema, University of Guelph, Ridgetown, ON
- 1:30pm Is There an App For That? Top 10 Smart Phone Apps for NS Farmers
Amy Sangster, Perennia-Soils & Rosalie Madden, Perennia-Vegetables
- 2:00pm Weed & Disease Options in Corn & Soybeans: Lorraine MacKinnon, Syngenta Canada, Hunter River, PEI
- 2:30pm Glyphosate Weed Resistant Management: Dr. Peter Sikkema, University of Guelph, ON
- 3:15pm Wrap-up and Adjournment

ANTIGONISH - NSE COURSE # T1412 AND 4 POINTS

February 25th Antigonish County Fire Hall, Beech Hill Road near Antigonish (off Exit 33)

- 9:45am Dalhousie University/Atlantic Grains Council – Corn Nitrogen Fertilizer Rate Trials
Doug MacDonald, DalAC, Truro
- 10:15am Silage Corn Production in Eastern Nova Scotia: Jack van Roestel, Perennia- Field Crops
- 10:45am John Deere Precision Ag. Technology: Garth Delaney, Green Diamond, Summerside, PEI
- 11:30am Is There an App for That? Top 10 Smart Phone Apps for NS Farmers: Amy Sangster, Perennia-Soils, Rosalie Madden, Perennia-Vegetables
- Noon Lunch provided by Cavendish Agri Services **(but must let Carol know you'll be there)**
- 12:45pm What's Brewing in Forages? : Bill Thomas, Perennia-Field Crops
- 1:30pm The Cost of Balancing Forages: Dan Mosley, Perennia-Diary
- 2:15pm Forage Weed Control Options from the NuFarm Product Line-up
Terry Prescott, Cavendish Agri Services, Truro
- 2:45pm Pesticide Container Recycling Program & Cavendish Services for Central & Eastern NS
Megan McCully, Cavendish Agri-Services, Truro
- 3:00pm Wrap-up and Adjournment

Need to contact Carol , SCIANS for lunch (902-758-3530 or carol.versteeg@ns.sympatico.ca)

Pesticide Re-Cert Points for Feb.23 (3 points); Feb.24th (5 points) and Feb.25th session (4 points).



Latest News...

Dairy Farmers of Canada

January 2016

RECHARGE WITH MILK: ANOTHER SUCCESSFUL YEAR

Capping a successful year of raising awareness about the benefits of chocolate milk as a workout recovery drink, Recharge with Milk (RwM) sponsored its final event of 2015, the Legs for Literacy race weekend which took place in Moncton, last October.

This year, RwM sponsored 34 events over 53 days in Ontario and Atlantic Canada, including triathlons, marathons, basketball and rugby games, and mountain bike races. An important part of sponsoring these activities is the opportunity to explain the benefits of chocolate milk for athletes as a better alternative to sport drinks to recuperate. Needless to say we hope this will ultimately help increase chocolate milk sales.

All in all, we interacted with 37,000 athletes and distributed over 53,000 small cartons of chocolate milk. This in addition to the 23, 267 branded items that were handed out at events to remind athletes to keep chocolate milk in mind when reaching for a post-workout recovery drink.

Finally, we are proud to inform you that the winner of the 2015 Recharge Rewards Contest is Dennis Pace, a fitness and healthy living advocate from Brantford, Nova Scotia. Dennis walks away with a week-long adventure in Banff, Alberta. Some of the activities he has chosen to perform during this exciting time include dog sledding, skiing, hiking and ice climbing.

We had an incredible year and we can't wait to show you what's in store in 2016!



A FRIENDLY REMINDER: STAY INFORMED WITH THE *DAIRY EXPRESS*

Sign up now for the *Dairy Express*, the bi-monthly newsletter published by Dairy Farmers of Canada. To do so, simply send an email to [Chantal Marcotte](mailto:Chantal.Marcotte@dfc-plc.com) who will happily add your name to the mailing list.



Dairy Farmers of Canada
100% Canadian Milk



@dfc_plc
100Canadianmilk