**Revised Advertisement Content - General Manager**

Dairy Farmers of Nova Scotia (DFNS) is a producer-funded and elected board which provides regulatory and administrative services to Nova Scotia’s dairy producers. Working in cooperation with Natural Products Marketing Council, DFNS licenses producers and milk transporters, sets the farm price for milk, and administers the production quota system, which is a cornerstone of the supply management system. DFNS Directors represent the province’s producers on the Dairy Farmers of Canada board and on committees administering the National Milk Marketing Plan and two interprovincial milk pools. Together, DFNS’ 203 members, located on farms from Port Morien to Yarmouth, produce over 206 million litres of high-quality milk each year and represent an economic impact, and revenue at the farm, of approximately $165 million per year and over 600 on-farm jobs.

Now, KBRS has partnered with the Board of Directors of DFNS in seeking their next General Manager to lead their organization.

Reporting to the Board of Directors, as the General Manager of DFNS you will oversee the day-to-day management of the organization’s activities, operational functions and business affairs that support the advancement of DFNS’ strategic priorities. You will lead a team deeply committed to the mandate of the organization and externally, you will effectively represent the interests of Nova Scotia dairy producers and the broader dairy sector. You will maintain a strong working knowledge of the provincial, national and international economic policies and trade agreements that impact the dairy sector and you will provide ongoing advice to the Board in navigating the impact of policy changes for producers. By building strong relationships with producers and other key stakeholders in the industry across the country, you will advance DFNS’ objectives and promote a sustainable and dynamic Nova Scotia dairy industry that provides an environment for profitable growth for all stakeholders.

As the ideal candidate, you bring proven senior leadership experience from within a complex, multi-stakeholder environment. You have a reputation for having high integrity, and for delivering on your commitments, and you are adept at building strong, trusted relationships with key stakeholders within and outside of your organization. An exceptional communicator, you are comfortable interpreting and communicating complex policies from within a regulated context. You possess the collaborative leadership skills needed to effectively lead an organization that is part of a broader network of organizations. As a leader, you are highly solutions oriented and you have talent for identifying growth and process improvement opportunities which advance the strategic objectives of your organization.

If you are interested in pursuing this exciting leadership opportunity please apply online at [www.kbrs.ca/career/13920](http://www.kbrs.ca/career/13920). For more information, contact Andrea Forbes-Hurley [aforbeshurley@kbrs.ca](mailto:aforbeshurley@kbrs.ca) or Emma Wach at [ewach@kbrs.ca](mailto:ewach@kbrs.ca) or 902.424.1104.

We will provide support in the recruitment processes to applicants with disabilities, including accommodation that takes into account an applicant’s accessibility needs. If you require accommodation in order to participate as a candidate in the recruitment process, please contact [accommodate@kbrs.ca](mailto:accommodate@kbrs.ca) or communicate your needs to Emma Wach.